

KASHIF HUSSAIN

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Qualified finance professional with 15+ years' experience of managing Finance, Accounts, Commercial, Supply Chain and Business Development departments, having in depth knowledge of IT Sector, FMCG, and Global Distribution businesses, played a key role in establishing and expanding business of Customer Services Center, Launching of Food Products, Trading of Minerals (Chrome), IT Products & Solutions, Digital Marketing and E-Commerce businesses.

EXPERIENCE

DATES FROM **NOV-2012 TO TODATE**

HEAD OF FINANCE, UNIWORLD GROUP OF COMPANIES,

- Develop and Implement accounting and administrative SOP.
- Monthly, Quarterly and Annual reporting of Sales, Margins, Profits, ROI, and Funnels.
- Forecasting sales and profitability, based on continuous changing of market dynamics.
- Products and Solutions developments based on latest technologies.
- Forming and maintain relationship with the customers.
- Handling of Imports and Exports LCL and FCL consignment from all over the world.
- Managing Sales Tax and Income Tax returns.

DATES FROM **MAY-2008 TO OCT-2012**

MANAGER FINANCE, BAKE PARLOR – RASUL GROUP OF COMPANIES

- Responsible for managing the finance and accounts departments of three companies.
- Monthly, Quarterly and Annual reporting of Actual Accounts, Standard Accounts, Cost Centre wise accounts, and Consolidated group account.
- Handling of Import and Exports.
- Managing the limits from the bank of Sight LC and DA LC.
- Managing new credit limits from Banks e.g. Running Finance, Term Loan, Leasing, Murahaba, Musawwamah and Ijara.
- Managing Sales Tax and Income Tax monthly and annual returns.
- Prepare Projected accounts for the Board of Directors, based on MKT Forecast for Budget allocations.

DATES FROM **JUN-2006 TO APR-2008**

ASST. MANAGER - MATERIAL, BAKE PARLOR – RASUL GROUP OF COMPANIES

- Developed and maintain Inventory Management Systems for Actual Usage, Standard Usages and Variance analysis.
- Organize the setup for ordering based on MOQ and Inventory levels.
- Selection of Suppliers, based on material specification requirement, and ensure Capacity, Quality, Quantity and Best Prices.

DATES FROM **JUL-2002** TO **MAY-2006**

IN-CHARGE USER SUPPORT, PAKISTAN REVENUE AUTOMATION PVT. LTD.

- Maintained Statistics of Pakistan Customs Import and Export Data.
- Prepare weekly, monthly, quarterly, annual and adhoc reports for Policy Makers.
- Facilitate to importers and exporters on disputed cases of SRO, Duty Calculations and HS Codes.

DATES FROM **APR-1999** TO **JUN-2002**

SUPERVISOR, CUSTOMER SERVICE CENTRE – COTPAK INTERNATIONAL.

DATES FROM **NOV-1997** TO **JAN-1999**

ADMIN. ASSISTANT, CITI SECURITIES BROKERAGE HOUSE

OTHER ASSOCIATIONS

PROPRIETOR – **The Corporate Supplies & Solutions** (from Jun-2015 to Todate)

DIRECTOR – **CSS Supplies & Solutions** (from Mar-2016 to Todate)

DIRECTOR – **Tos Traders** (from Oct-2017 to Todate)

DIRECTOR – **Insight Office Services** (from Dec-2017 to Todate)

DIRECTOR FINANCE - **Skills Publications Pvt. Ltd** (Closed Business)

EDUCATION

JAN-2009 – **ACMA**, INSTITUTE OF COST & MANAGEMENT ACCOUNTANTS OF PAKISTAN

DEC-2004 – **MASTERS IN ECONOMICS**, UNIVERSITY OF KARACHI

DEC-2000 – **BACHELOR OF COMMERCE**, S.M. ARTS & COMMERCE COLLEGE.

JUN-1996 – **MATRICULATION**, BRIGHT STAR PRIMARY & SEC. SCHOOL

TECHNICAL PROFICIENCY

ERP software's, AS400, Oracle 9i, MS Office, Advance Excel using VBA, QuickBooks, Peachtree.

Having ability to work on any software (accounting packages or ERP)

Website Development on HTML5, CSS, Javascript, JQuery

Typing Skills around 40-50 wpm

- Oracle 9i – Having Certification from SIEMENS & TECHACCESS
- Power Programming in Ms-Excel using DBA from ICMAP

INTEREST

Studying Latest technologies – Artificial Intelligence, Blockchain, Python and Linux.

Swimming, Music, and travelling.